

SPECIAL CLUB ANNOUNCEMENT: Volvo Owners Club INSURANCE



Volvo Owners Club has been working behind the scenes to develop a number of new services and benefits for members.

Whilst both are very important to the Club, the Directors are specifically aiming to offer services that have something valuable to members in terms of benefit rather than simply generating advertising revenue via 'Volvo Driver'.

One of these new facilities is the Club's own, branded, 'members only' insurance service.

After a strong 20+ year relationship the Club is pleased to announce that it has chosen good friends Chris Knott Insurance (CKI) to administer 'VOLVO OWNERS CLUB INSURANCE'.

Neil Franklin, Managing Director of CKI says "We think Volvo Owners Club was probably one of our first ever club clients all those years ago. Of course, we have grown somewhat since then, now providing schemes to about 50 car enthusiasts' clubs and several other affinity groups besides".

CKI operates out of a single site in Kent, employing 35 staff in the various departments and they currently look after more than 25,000 policies nationwide.

Andy Rowlands, Financial Director (VOC), talking about the new service said "Members want good quality products, quality service & advice and, of course, the all-important premium discounts.

We know that CKI can tick all these boxes and we're very pleased to have them on board as we move forward".

The biggest benefit for members is premium flexibility - though they use computers as a guide, CKI's fully-trained staff regularly beat the rates the computer produces. This is achieved through talking with members and getting a better 'feel' for them as a risk than computerised systems allow.

Simply call VOC Insurance FREE on **0800 023 4374** and speak to a real person in the UK to request your free no-obligation quotation and to find out how much you could save.

One particularly exciting piece of news is that, for car insurance, members could receive a 10% discount off their best quote (*subject to individual circumstances*

- see coloured panel) - that's 10% off the best price you can find anywhere else - meaning Volvo Owners Club Insurance should always be your best option.

Of course, the service is not limited only to Volvos - you can insure the other vehicles in your household through VOC Insurance too; and it is not limited just to car insurance - a range of products are available to satisfy all your personal insurance needs.

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Andy Rowlands

Neil Franklin goes on to say "The company's size and buying power means we can offer consistently good rates to members and we won't suddenly hike the price once you've been with us a while. VOC Insurance is all about quality of service, quality of product and long-term value, even as our market changes".

The Club recognises that members will primarily be interested in the car insurance products and whether yours is a modern Volvo, a classic or a future classic, VOC Insurance has a policy to suit.

In addition to car insurance, the service provides discounts with a number of the UK's leading insurers for your home, business and travel policies too. CKI are also working on a number of other exclusive products soon to be launched under the Volvo Owners Club brand.

Neil comments "One of the additional products, available immediately, is a Full Claims Management service.

If members need to make a claim we think they deserve to have their claim handled more efficiently and speedily. A dedicated claims partner will progress all claims (including theft, fault and non-fault accidents), on the member's behalf, acting as go-between so they don't have to keep chasing the claims outcome themselves.

They will work to predefined timescales using a claims management system and chase the insurer as appropriate, aiming to settle all claims as quickly and efficiently as possible.

They will also answer queries relating, for example, to disputes over offers for total loss or disputes over liability; dealing with all aspects of claims handling from the initial report to completion".

Andy Rowlands adds "CKI has successfully negotiated enhanced settlements on behalf of a number of Club members (often by calling on expert evidence from the Club itself) further reinforcing the benefits of Club membership".

Andy also says "This whole insurance service is intended to be an exclusive benefit of membership and I would encourage every member to use it".

For your FREE no-obligation quotation simply call Volvo Owners Club Insurance on **0800 023 4374** when your car, home, business and travel insurance renewals fall due.



SAVE 10%
on your best car
insurance quote

(average client saving 2007
was actually 14.6%)

- Premium Flexibility
- Personal service
- Truly independent advice
- Specialist Volvo knowledge
- All the ongoing support you need
- Assistance with claims
- No call centres
- No automated phone systems
- UK based staff
- Wide choice of policies

Simply call FREE for your no-obligation
quotation on



0800 023 4374

Volvo Owners Club INSURANCE

:: the club's own branded Insurance Service for Members ::

Specific saving subject to individual circumstances - applies to new policies for named drivers only. Excludes classic cars. Written proof of best quote may be required.

Chris Knott Insurance who is authorised and regulated by the Financial Services Authority